## PERA SmartSave

Deferred Compensation Plan

## Public Employees Retirement Association of New Mexico

$3^{\text {rd }}$ Quarter 2022 Plan Service Review


## Participation Balance Summary

October1, 2021-September 30, 2022 (exchdesDeemed Loans)


## Partic ipation Rate Summary

October1, 2021-September30, 2022


## Enrollment Summary october120n-spelemeresazaces



## 



## Number of Partic ipants by Balance

Asof September30, 2022

7000


## 



## Participants with a Balance in a Single Investment

Asof September 30, 2022


## Before TaxContribution Summary

AsofSeptember30, 2022


## Roth Contribution Summary Asosfepemberes, 2022



## Average Contribution Amount

Asof September30, 2022


## Balance by Investment Asoffeptember30, 202

| Investment | Investment Category | Number of Participants | Average Participant | Percentage of Plan Assets | Investment Balance |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Vanguard Insti 500 Index Fund | Large Cap Growth | 4,792 | \$22,868.40 | 15.93\% | \$109,585,384.25 |
| Vanguard Inflation Protected | Bonds | 1,182 | \$8,976.49 | 1.54\% | \$10,610,209.99 |
| EuroPacific Growth Fund | Global/Intemational | 913 | \$7,588.68 | 1.01\% | \$6,928,463.79 |
| Invesco Global Real Estate Fun | Smail/Mid/Specialty | 309 | \$3,613.45 | 0.16\% | \$1,116,557.14 |
| Principal MidCap Fund Institut | Small/Mid/Specialty | 1,112 | \$10,644.89 | 1.72\% | \$11,837,113.28 |
| Dodge \& Cox Stock Fund | Large Cap Value | 2,052 | \$14,611.76 | 4.36\% | \$29,983,335.38 |
| Principal Diversified Real Ass | Smal/Mid/Specialty | 167 | \$4,016.89 | 0.10\% | \$670,821.37 |
| T. Rowe Price MidCap Equity Gr | Small/Mid/Specialty | 2,162 | \$11,606.34 | 3.65\% | \$25,092,899.50 |
| Oakmark Equity and Income Fund | Balanced | 1,337 | \$12,074.37 | 2.35\% | \$16,143,427.49 |
| Vanguard Total Bond Market Ind | Bonds | 2,990 | \$11,775.60 | 5.12\% | \$35,209,057.11 |
| Aberdeen Emerging Markets Equi | Global/Intemational | 362 | \$4,406.62 | 0.23\% | \$1,595,195.98 |
| DFA U.S. Small Cap Portfolio | Small/Mid/Specialty | 2 |  | 0.00\% | \$1,066.84 |
| Fidelity Small Cap Index Fund | Globa//International | 2,873 | \$4,912.51 | 2.05\% | \$14,113,651.28 |
| Vanguard Total Intl Stock Inde | Global/International | 2,255 | \$8,220.80 | 2.70\% | \$18,537,907.57 |
| New Mexico Conservative Portfo | Asset Allocation | 1,853 | \$21,654.40 | 5.83\% | \$40,125,602.74 |
| New Mexico LifeCycle 2025 Port | Asset Allocation | 2,483 | \$19,364.37 | 6.99\% | \$48,081,732.31 |
| New Mexico LifeCycle 2030 Port | Asset Allocation | 814 | \$12,402.91 | 1.47\% | \$10,095,964.80 |
| New Mexico LifeCycle 2035 Port | Asset Allocation | 2,686 | \$14,036.37 | 5.48\% | \$37,701,685.47 |
| New Mexico LifeCycle 2040 Port | Asset Allocation | 981 | \$7,524.78 | 1.07\% | \$7,381,812.83 |
| New Mexico LifeCycle 2045 Port | Asset Allocation | 2,221 | \$9,814.70 | 3.17\% | \$21,798,446.85 |
| New Mexico LifeCycle 2050 Port | Asset Allocation | 1,307 | \$5,443.85 | 1.03\% | \$7,115,109.84 |
| New Mexico LifeCycle 2055 Port | Asset Allocation | 3,050 | \$4,663.24 | 2.07\% | \$14,222,877.39 |
| New Mexico LifeCycle 2060 Port | Asset Allocation | 5,388 | \$74.22 | 2.81\% | \$399,890.93 |
| New Mexico Stable Value Fund | Stability of Principal | 894 | \$150,268.87 | 19.53\% | \$134,340,372.43 |
| Fidelity Low-Priced Stock Fund | Smail/Mid/Specialty | 2,193 | \$3,765.50 | 1.20\% | \$8,257,733.45 |
| Fidelity Contrafund | Lap Cap Growth | 1,139 | \$42,712,47 | 7.07\% | \$48,649,508.59 |
| Fidelity Diversified Internati | Global/International | 77 | \$109,330.22 | 1.22\% | \$8,418,426.83 |
| Schwab Personal Choice Retirem | Self Directed Brokerage | 1,890 | \$3,893.67 | 1.07\% | \$7,359,041.97 |
| LOAN FUND | Loan Fund | 282 | \$39,063.15 | 1.60\% | \$11,015,807.42 |
| Welngtn CIF II Opp Em Mk Dit 1 | Bonds | 181 | \$7,825.96 | 0.21\% | \$1,416,499.11 |
| Total Investment Balance: |  |  |  |  | \$687,805,603.93 |
| Total Deemed |  |  |  |  |  |
| Loan Fund: |  |  |  |  | \$3,720,338.55 |

## Pa rtic ipantswith Balance by Number of Investments

AsofSeptember30, 2022


## Digital Engagement



## Partic ipant Engagement

52\% of Plan participants have engaged (calls, mobile, web)
$44 \%$ of Plan participants have digitally engaged


Data as of: 9/30/2022

## Dig ita En Eng

| Unique Participant Activity |  |  | - |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Let's talk about your reitirement savings - |  |  |  |
| Logged in with access to myOrangeMoney | 11,776 |  | $\begin{array}{r} \text { Brav } \\ \hline \end{array}$ | ${ }^{54.375}$ |  |  |
| Viewed myOrangeMoney | 11,389 | 97\% |  |  |  | Nathow by |
| Engaged and interacted with | 3,79 | $33 \%$ | 4 mimin | as.anm | 4 in |  |
| , |  |  |  |  |  |  |
| Took action after using myOrangeMoney | 268 | 7\% |  |  |  |  |
| 7\% of participants took action after using myOrangeMoney |  |  |  |  |  |  |
| 222 participants are saving an average of \$64 more per pay period (from \$96 to \$160) |  |  |  |  |  |  |
| 53 participants changed a fund allocation |  |  |  |  |  |  |
| 32 participants enrolled in a managed account |  |  |  |  |  |  |
| 20 participants rolled money into a plan |  |  |  |  |  |  |

## Dig ita En En a enent Personalized Video Engagement

Unique Participant Activity Participants
Viewed Personalized Video
Clicked on the call to action
$7 \%$ of participants took action after viewing a personalized video
Took action after viewing Personalized
6 video
2 participants are saving an average of $\$ 9$ more per pay period (from $\$ 64$ to $\$ 73$ )
9 participants enrolled in a managed account
3 participants rolled money into a plan

## Dig ita Eng ag enent myorangeMoney Loans

233 participants used loan guidance 230 ) participants used loan guidance and did not take a loan

## Digital Engagement franaciwemenes

| Started Financial |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Wellness assessment |

## Digital Engagement franaciwemens



## Personalized Messaging sve more Reats

$453(10 \%)$ participants targeted took action after opening a Save More email

11 participants are saving an average of $1.0 \%$ more per pay period (from 0.0\% to 1.0\%)
452 participants are saving an average of $\$ 30$ more per pay period (from $\$ 120$ to $\$ 150$ )

| Unique participant activity |  | Participants |
| :--- | :--- | :--- |
| Unique participants delivered | 7,076 |  |
| Unique participants opened | 4,438 | $63 \%$ |
| Unique participants clicked | 870 | $20 \%$ |

Participants took action after opening 453 10\%

## Persona lized Messa ging seneficiary Reauts

132 (17\%) participants named a beneficiary after opening a Beneficiary email

| Unique participant activity | Participants |  |
| :---: | :---: | :---: | :---: |
| Unique participants delivered | 1,306 |  |
| Unique participants opened | 759 | $58 \%$ |
| Unique participants clicked | 273 | $36 \%$ |
| pants took action after opening | 132 | $17 \%$ |

Participants took action after opening $132 \quad 17 \%$

## Persona lized Messaging Duesiciaton nealis

19 (1\%) participants targeted diversified their account after opening a Diversification email

| Unique participant activity | Participants |  | $\underline{m m}$ |
| :---: | :---: | :---: | :---: |
|  |  |  | VOYA |
| Unique participants delivered | 2,268 |  | So simple, it's genius |
|  |  |  | We could ail uspa a late more batunce <br> Your reliremenl acmuinl is no dillerenl |
| Unique participants opened | 1,457 | 64\% |  |
| Unique participants clicked | 275 | 19\% | Ready? <br> Sound complicated? <br> No worries, we've mate it simple <br> firessinente so balyce vou accour |
| pants took action after opening | 19 | 1\% |  |

## Personalized Messaging Restart SavingsResults

$42(10 \%)$ participants targeted resumed contributions after opening a Restart
Savings email
42 participants are saving an average of $\$ 57$ more per pay period (from $\$ 0$ to $\$ 57$ )
Unique participant activity
Unique participants delivered
Unique participants opened
Unique participants clicked

## Persona lized Messa ging Financial Wellness Reauts



## Personalized Messaging atrayyeaus

375 (13\%) participants logged into their account after opening the email



Outreach Meeting Activity
Still on the rise! 2


|  | 4Q 2021 | $\mathbf{1 Q} \mathbf{2 0 2 2}$ | $\mathbf{2 Q} \mathbf{2 0 2 2}$ | 3Q 2022 |
| :--- | :---: | :---: | :---: | :---: |
| Group Meetings | 85 | 70 | 105 | 116 |
| Group Attendees | 1,194 | 546 | 1,112 | 2,227 |
| Individual Meetings | 214 | 188 | 275 | 292 |

## Outreach Meeting Activity

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 07/01/2022 | Eddy County | Admin | Carlsbad | Miller |  | 1 |
| 07/01/2022 | City of Alamogordo | Hr | Alamogordo | Miller |  | 1 |
| 07/01/2022 | Dept of Health | Ft Bayard | Silver City | Miller |  | 1 |
| 07/08/2022 | Santa Fe County | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 07/08/2022 | City of Las Cruces | HR | Las Cruces | Miller |  | 1 |
| 07/08/2022 | Dept of Health | Public Health | Tor C | Miller |  | 1 |
| 07/08/2022 | Dona Ana County | Health | Las Cruces | Miller |  | 1 |
| 07/08/2022 | City of Las Cruces | Police | Las Cruces | Miller |  | 1 |
| 07/08/2022 | City of Las Cruces | HR | Las Cruces | Miller |  | 1 |
| 07/08/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 07/08/2022 | State of NM | PERA | Santa Fe | Rappmund | 198 | 3 |
| 07/08/2022 | Bernalillo County | New Employee Orientation | Albuquerque | Lium | 8 |  |
| 07/15/2022 | State of NM | PERA | Statewide | Rappmund | 3 | 1 |
| 07/15/2022 | Santa Fe County | Admin / HR | Countywide | Rappmund | 4 | 1 |
| 07/15/2022 | City of Albuquerque |  | Albuquerque | Lium | 5 | 1 |
| 07/15/2022 | State of NM | FMD | Statewide | Rappmund |  | 1 |
| 07/15/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 07/15/2022 | NM Courts | 3rd District Attorney | Las Cruces | Miller |  | 1 |
| 07/15/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 07/15/2022 | Elephant Butte Irrigat Distr | HR | Las Cruces | Miller |  | 1 |
| 07/15/2022 | Dept of Game \& Fish | Admin | Las Cruces | Miller |  | 1 |
| 07/15/2022 | NM Courts | 5th District Attorney | Carlsbad | Miller |  | 1 |
| 07/15/2022 | Luna County | HR | Deming | Miller |  | 1 |
| 07/15/2022 | City of Las Cruces | HR | Las Cruces | Miller |  | 1 |
| 07/15/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 07/15/2022 | Socorro County | HR | Socorro | Miller |  | 1 |
| 07/15/2022 | City of Hobbs | Fire | Hobbs | Miller |  | 1 |
| 07/15/2022 | State of NM | DOH | Statewide | Rappmund | 25 | 2 |
| 07/15/2022 | Bernalillo County |  | Albuquerque | Lium |  | 2 |
| 07/15/2022 | City of Santa Fe | Admin / HR | Santa Fe | Rappmund | 6 | 3 |
| 07/15/2022 | State of NM | TRD | Statewide | Rappmund | 33 | 3 |
| 07/15/2022 | State of NM | DOH | Statewide | Rappmund |  | 3 |

## Outreach Meeting Activity cont.

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 07/15/2022 | Estancia Valley Solid Waste Authority | Administration | Estancia | Lium | 7 |  |
| 07/15/2022 | PERA | Retirement Seminar | Albuquerque | Lium | 7 |  |
| 07/15/2022 | PERA | Retirement Seminar | Albuquerque | Lium | 7 |  |
| 07/22/2022 | State of NM | Courts | Statewide | Rappmund |  | 1 |
| 07/22/2022 | State of NM | DOH | Statewide | Rappmund |  | 1 |
| 07/22/2022 | State of NM | FMD | Statewide | Rappmund |  | 1 |
| 07/22/2022 | City of Las Cruces | HR | Las Cruces | Miller |  | 1 |
| 07/22/2022 | Dept of Health | Admin | Las Cruces | Miller |  | 1 |
| 07/22/2022 | Dept of Public Safety | State Police | Las Cruces | Miller |  | 1 |
| 07/22/2022 | City of Las Cruces | Police | Las Cruces | Miller |  | 1 |
| 07/22/2022 | Luna County | Admin | Deming | Miller |  | 1 |
| 07/22/2022 | Chaves County | Healthcare | Roswell | Miller |  | 1 |
| 07/22/2022 | City of Las Cruces | public utilities | Las Cruces | Miller |  | 1 |
| 07/22/2022 | Luna County | fire | Deming | Miller |  | 1 |
| 07/22/2022 | Luna County | Admin | Deming | Miller |  | 1 |
| 07/22/2022 | Luna County | Admin | Deming | Miller |  | 1 |
| 07/22/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 07/22/2022 | Eddy County | Admin | Carlsbad | Miller |  | 1 |
| 07/22/2022 | City of Eunice | Admin | Eunice | Miller |  | 1 |
| 07/22/2022 | NM Courts | 5th District Court | Roswell | Miller |  | 1 |
| 07/22/2022 | Dona Ana County | Admin | Las Cruces | Miller |  | 1 |
| 07/22/2022 | Dona Ana County | Detention | Las Cruces | Miller |  | 1 |
| 07/22/2022 | NM Courts | 3rd District Attorney | Las Cruces | Miller | 10 | 7 |
| 07/22/2022 | Luna County | All | Deming | Miller | 8 | 8 |
| 07/22/2022 | State of NM | Admin / HR | Albuquerque | Rappmund | 5 |  |
| 07/22/2022 | Bernalillo County | New Employee Orientation | Albuquerque | Lium | 17 |  |
| 07/29/2022 | Eddy County | Assessors | Artesia | Miller | 3 | 1 |
| 07/29/2022 | Bernalillo County |  | Albuquerque | Lium | 4 | 1 |
| 07/29/2022 | City of Albuquerque |  | Albuquerque | Lium | 4 | 1 |
| 07/29/2022 | Bernalillo County | Fleet Management | Albuquerque | Lium | 4 | 1 |
| 07/29/2022 | City of Santa Fe | PERA | Santa Fe | Rappmund |  | 1 |
| 07/29/2022 | Santa Fe County | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 07/29/2022 | Santa Fe CC | Admin / HR | Santa Fe | Rappmund |  | 1 |

## Outreach Meeting Activity cont.

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 07/29/2022 | Dona Ana County | Detention | Las Cruces | Miller |  | 1 |
| 07/29/2022 | Game \& Fish Dept | Admin | Roswell | Miller |  | 1 |
| 07/29/2022 | NM Courts | 3rd District Attorney | Las Cruces | Miller |  | 1 |
| 07/29/2022 | City of Las Cruces | HR | Las Cruces | Miller |  | 1 |
| 07/29/2022 | Santa Fe County | Admin / HR | Espanola | Rappmund |  | 2 |
| 07/29/2022 | City of Santa Fe | PERA | Santa Fe | Rappmund |  | 2 |
| 07/29/2022 | City of Santa Fe | PERA | Statewide | Rappmund |  | 2 |
| 07/29/2022 | City of Santa Fe | Admin / HR | Santa Fe | Rappmund | 16 | 3 |
| 07/29/2022 | Department of Game and Fish |  | Albuquerque | Lium | 20 | 3 |
| 07/29/2022 | Santa Fe County | Admin / HR | Countywide | Rappmund | 14 | 4 |
| 07/29/2022 | Albuquerque Bernalillo County Water Utility Authority | Wellness Picnic | Albuquerque | Lium | 100 | 4 |
| 07/29/2022 | Eddy County | Road Dept | Artesia | Miller | 10 | 7 |
| 07/29/2022 | City of Carlsbad | Public Works | Carlsbad | Miller | 5 | 17 |
| 07/29/2022 | City of Carlsbad | City Hall-all depts | Carlsbad | Miller | 6 | 43 |
| 07/29/2022 | Village of Willard |  | Willard | Lium | 2 |  |
| 07/29/2022 | Bernalillo County |  | Albuquerque | Lium | 2 |  |
| 07/29/2022 | Bernalillo County |  | Albuquerque | Lium | 3 |  |
| 07/29/2022 | Bernalillo County |  | Albuquerque | Lium | 3 |  |
| 07/29/2022 | Santa Fe County | Admin / HR | Countywide | Rappmund | 192 |  |
| 08/05/2022 | San Juan County | Admin / HR | Countywide | Rappmund |  | 1 |
| 08/05/2022 | State of NM | Courts | Statewide | Rappmund |  | 1 |
| 08/05/2022 | State of NM | DOH | Statewide | Rappmund |  | 1 |
| 08/05/2022 | Santa Fe CC | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 08/05/2022 | PERA | Outreach | Santa Fe | Miller |  | 1 |
| 08/05/2022 | City of Las Cruces | Parks | Las Cruces | Miller |  | 1 |
| 08/05/2022 | City of Las Cruces | Visitors Burear | Las Cruces | Miller |  | 1 |
| 08/05/2022 | City of Hobbs | HR | Hobbs | Miller |  | 1 |
| 08/05/2022 | Chaves County | HR | Roswell | Miller |  | 1 |
| 08/05/2022 | City of Las Cruces | Parks | Las Cruces | Miller |  | 1 |
| 08/05/2022 | NM Courts | 6th DA Office | Deming | Miller |  | 1 |
| 08/05/2022 | NM Courts | 6th DA Office | Deming | Miller |  | 1 |
| 08/05/2022 | City of Alamogordo | HR | Alamogordo | Miller |  | 1 |
| 08/05/2022 | Luna County | Assessors | Deming | Miller |  | 1 |

## Outreach Meeting Activity cont.

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 08/05/2022 | Children Youth \& Families | Juvenile Justice | Deming | Miller |  | 1 |
| 08/05/2022 | City of Carlsbad | Waste Water | Carlsbad | Miller |  | 1 |
| 08/05/2022 | City of Artesia | HR | Artesia | Miller |  | 1 |
| 08/05/2022 | City of Alamogordo | Admin | Alamogordo | Miller |  | 1 |
| 08/05/2022 | NM Courts | 5th District Court | Carlsbad | Miller |  | 1 |
| 08/05/2022 | City of Alamogordo | Admin | Alamogordo | Miller |  | 1 |
| 08/05/2022 | City of Las Cruces | HR | Las Cruces | Miller |  | 1 |
| 08/05/2022 | Game \& Fish Dept | Officer | Roswell | Miller |  | 1 |
| 08/05/2022 | Eddy County | HR | Carlsbad | Miller |  | 1 |
| 08/05/2022 | City of Las Cruces | Visitors Burear | Las Cruces | Miller |  | 1 |
| 08/05/2022 | Bernalillo County | New Employee Orientation | Albuquerque | Lium | 7 | 2 |
| 08/05/2022 | Santa Fe City | PERA | Santa Fe | Rappmund |  | 2 |
| 08/05/2022 | Santa Fe County | Admin / HR | Countywide | Rappmund |  | 4 |
| 08/05/2022 | Game \& Fish Dept | District Meeting | Roswell | Miller | 20 | 7 |
| 08/05/2022 | Chaves County | Employee Meeting | Roswell | Miller | 18 | 9 |
| 08/05/2022 | City of Alamogordo | Employee Meeting | Alamogordo | Miller | 18 | 15 |
| 08/12/2022 | City of Albuquerque | Albuquerque Fire Rescue | Albuquerque | Lium | 3 | 1 |
| 08/12/2022 | City of Albuquerque |  | Albuquerque | Lium | 3 | 1 |
| 08/12/2022 | City of Santa Fe | Admin / HR | Santa Fe | Rappmund | 7 | 1 |
| 08/12/2022 | Santa Fe County | Admin / HR | Santa Fe | Rappmund | 8 | 1 |
| 08/12/2022 | State of NM | DOH | Statewide | Rappmund | 12 | 1 |
| 08/12/2022 | Santa Fe County | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 08/12/2022 | Santa Fe County | Legal | Santa Fe | Rappmund |  | 1 |
| 08/12/2022 | State of NM | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 08/12/2022 | City of Las Cruces | Fire | Las Cruces | Miller |  | 1 |
| 08/12/2022 | City of Albuquerque | Retiree | Albuquerque | Miller |  | 1 |
| 08/12/2022 | City of Carlsbad | Police | Carlsbad | Miller |  | 1 |
| 08/12/2022 | City of Portales | Retiree | Portales | Miller |  | 1 |
| 08/12/2022 | City of Las Cruces | Utilities | Las Cruces | Miller |  | 1 |
| 08/12/2022 | City of Alamogordo | Retiree | Alamogordo | Miller |  | 1 |
| 08/12/2022 | Eddy County | Sheriff | Carlsbad | Miller |  | 1 |
| 08/12/2022 | Eddy County | Retiree | Carlsbad | Miller |  | 1 |
| 08/12/2022 | City of Las Cruces | Police | Las Cruces | Miller |  | 1 |
| 08/12/2022 | Dept of Health | Admin | Roswell | Miller |  | 1 |

## Outreach Meeting Activity cont.

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 08/12/2022 | City of Las Cruces | WasteWater | Las Cruces | Miller |  | 1 |
| 08/12/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 08/12/2022 | Education | Admin | Las Cruces | Miller |  | 1 |
| 08/12/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 08/12/2022 | City of Artesia | Admin | Las Cruces | Miller |  | 1 |
| 08/12/2022 | Human Services Det | ISD | Hatch | Miller |  | 1 |
| 08/12/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 08/12/2022 | City of Las Cruces | Waste Water | Las Cruces | Miller | 4 | 2 |
| 08/12/2022 | City of Albuquerque |  | Albuquerque | Lium | 5 | 2 |
| 08/12/2022 | Game \& Fish Dept | District Meeting | Las Cruces | Miller | 23 | 10 |
| 08/12/2022 | City of Las Cruces | All Employees | Las Cruces | Miller | 33 | 33 |
| 08/12/2022 | State of NM | TRD | Statewide | Rappmund | 19 |  |
| 08/19/2022 | Santa Fe County | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 08/19/2022 | Colfax County | Admin / HR | Raton | Rappmund |  | 1 |
| 08/19/2022 | City of Raton | Admin / HR | Raton | Rappmund |  | 1 |
| 08/19/2022 | City of Raton | Public Works | Raton | Rappmund |  | 1 |
| 08/19/2022 | DOT | DOT | Raton | Rappmund |  | 1 |
| 08/19/2022 | DOT | DOT | Springer | Rappmund |  | 1 |
| 08/19/2022 | DOT | DOT | Las Vegas | Rappmund |  | 1 |
| 08/19/2022 | Town of Springer | Admin / HR | Springer | Rappmund |  | 1 |
| 08/19/2022 | State of NM | Admin / HR | Albuquerque | Rappmund |  | 1 |
| 08/19/2022 | City of Alamogordo | HR | Alamogordo | Miller |  | 1 |
| 08/19/2022 | City of Alamogordo | Admin | Alamogordo | Miller |  | 1 |
| 08/19/2022 | City of Las Cruces | Police | Las Cruces | Miller |  | 1 |
| 08/19/2022 | Luna County | Admin | Deming | Miller |  | 1 |
| 08/19/2022 | Dept of Transportation | District 1 | Deming | Miller |  | 1 |
| 08/19/2022 | Dept of Game \& Fish | Officer | Las Cruces | Miller |  | 1 |
| 08/19/2022 | Dept of Public Safety | State Police | Hobbs | Miller |  | 1 |
| 08/19/2022 | Santa Fe County | Admin | Santa Fe | Miller |  | 1 |
| 08/19/2022 | City of Artesia | Fire | Artesia | Miller |  | 1 |
| 08/19/2022 | Dept of Public Safety | State Police | Hobbs | Miller |  | 1 |
| 08/19/2022 | NM Courts | 5th District Attorney | Lovington | Miller |  | 1 |
| 08/19/2022 | State of NM | PERA | Santa Fe | Rappmund | 4 | 2 |

## Outreach Meeting Activity cont.

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 08/19/2022 | State of NM | NMBHI | Las Vegas | Rappmund |  | 2 |
| 08/19/2022 | Santa Fe County | Community Dev | Santa Fe | Rappmund |  | 2 |
| 08/19/2022 | City of Artesia | General | Artesia | Miller | 7 | 7 |
| 08/19/2022 | City of Hobbs | General | Hobbs | Miller | 10 | 10 |
| 08/19/2022 | City of Hobbs | Police | Hobbs | Miller | 11 | 12 |
| 08/19/2022 | City of Hobbs | Fire | Hobbs | Miller | 12 | 12 |
| 08/19/2022 | Bernalillo County | New Employee Orientation | Albuquerque | Lium | 6 |  |
| 08/19/2022 | Santa Fe County | PERA | Countywide | Rappmund | 8 |  |
| 08/26/2022 | Santa Fe County | Fire / Wildland | Santa Fe | Rappmund |  | 1 |
| 08/26/2022 | State of NM | APSD | ABQ | Rappmund |  | 1 |
| 08/26/2022 | City of Santa Fe | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 08/26/2022 | City of Santa Fe | Public Works | Santa Fe | Rappmund |  | 1 |
| 08/26/2022 | Santa Fe County | Community Dev | Santa Fe | Rappmund |  | 1 |
| 08/26/2022 | City of Las Cruces | HR | Las Cruces | Miller |  | 1 |
| 08/26/2022 | Public Education Dept | Admin | Las Cruces | Miller |  | 1 |
| 08/26/2022 | NM Courts | 3rd District Court | Las Cruces | Miller |  | 1 |
| 08/26/2022 | NM Courts | 3rd District Court | Las Cruces | Miller |  | 1 |
| 08/26/2022 | City of Albuquerque |  | Albuquerque | Lium | 4 | 3 |
| 08/26/2022 | City of Santa Fe | Admin / HR | Santa Fe | Rappmund | 10 |  |
| 08/26/2022 | Santa Fe County | Admin / HR | Countywide | Rappmund | 12 |  |
| 09/02/2022 | Santa Fe County | Fire / Wildland | Santa Fe | Rappmund |  | 1 |
| 09/02/2022 | Santa Fe County | Legal | Santa Fe | Rappmund |  | 1 |
| 09/02/2022 | State of NM | DOH | Santa Fe | Rappmund |  | 1 |
| 09/02/2022 | State of NM | NMDWS | Bernalillo | Rappmund |  | 1 |
| 09/02/2022 | State of NM | NMPED | Santa Fe | Rappmund |  | 1 |
| 09/02/2022 | State of NM | NMDWS | Bernalillo | Rappmund |  | 1 |
| 09/02/2022 | City of Santa Fe | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 09/02/2022 | San Juan County | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 09/02/2022 | Children Youth \& Families | PSD | Las Cruces | Miller |  | 1 |
| 09/02/2022 | SWCouncil of Government | Admin | Truth or Conse | Miller |  | 1 |
| 09/02/2022 | City of Las Cruces | HR | Las Cruces | Miller |  | 1 |
| 09/02/2022 | Children Youth \& Families | HR | Las Cruces | Miller |  | 1 |
| 09/02/2022 | NM Courts | 3rd District Court | Las Cruces | Miller |  | 1 |

# Outreach Meeting Activity cont. 

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09/02/2022 | NM Courts | 3rd District Court | Las Cruces | Miller |  | 1 |
| 09/02/2022 | City of Las Cruces | HR | Las Cruces | Miller |  | 1 |
| 09/02/2022 | NM Courts | 3rd District Court | Las Cruces | Miller |  | 1 |
| 09/02/2022 | Dept of Public Safety | State Police | Hobbs | Miller |  | 1 |
| 09/02/2022 | NM Courts | 3rd District Court | Las Cruces | Miller | 5 | 5 |
| 09/02/2022 | Children Youth \& Families | Admin | Deming | Miller | 8 | 8 |
| 09/02/2022 | Bernalillo County | New Employee Orientation | Albuquerque | Lium | 12 |  |
| 09/09/2022 | City of Albuquerque |  | Albuquerque | Lium | 3 | 1 |
| 09/09/2022 | City of Albuquerque |  | Albuquerque | Lium | 3 | 1 |
| 09/09/2022 | City of Santa Fe | Admin / HR | Citywide | Rappmund | 15 | 1 |
| 09/09/2022 | City of Albuquerque | Retirement Seminar | Albuquerque | Lium | 60 | 1 |
| 09/09/2022 | Torrance County | Roads | Estancia | Lium |  | 1 |
| 09/09/2022 | Department of Transportation |  | Estancia | Lium |  | 1 |
| 09/09/2022 | Town of Estancia |  | Estancia | Lium |  | 1 |
| 09/09/2022 | Department of Transportation |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Department of Health |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | City of Albuquerque |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Albuquerque Bernalillo County Water Utility Authority |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Bernalillo County |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Department of Transportation |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | City of Albuquerque |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Albuquerque Bernalillo County Water Utility Authority |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Albuquerque Bernalillo County Water Utility Authority |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | City of Albuquerque | Police | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Department of Health |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Albuquerque Bernalillo County Water Utility Authority |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Carrie Tingley County |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Environment Department |  | Los Lunas | Lium |  | 1 |
| 09/09/2022 | Albuquerque Bernalillo County Water Utility Authority |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Administrative Office of the Courts | 2nd Judicial District | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Department of Cultural Affairs |  | Albuquerque | Lium |  | 1 |
| 09/09/2022 | City of Albuquerque | Albuquerque Fire Rescue | Albuquerque | Lium |  | 1 |
| 09/09/2022 | City of Albuquerque | Albuquerque Fire Rescue | Albuquerque | Lium |  | 1 |
| 09/09/2022 | Albuquerque Bernalillo County Water Utility Authority |  | Albuquerque | Lium |  | 1 |

## Outreach Meeting Activity cont.

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09/09/2022 | Bernalillo County | Planning | Albuquerque | Lium |  | 1 |
| 09/09/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 09/09/2022 | NM Courts | 3rd District Court | Las Cruces | Miller |  | 1 |
| 09/09/2022 | NM Courts | Magistrate Court | Las Cruces | Miller |  | 1 |
| 09/09/2022 | Children Youth \& Families | Admin | Deming | Miller |  | 1 |
| 09/09/2022 | Children Youth \& Families | Admin | Las Cruces | Miller |  | 1 |
| 09/09/2022 | NM Courts | 5th District Attorney | Carlsbad | Miller |  | 1 |
| 09/09/2022 | Public Education Dept | Admin | Las Cruces | Miller |  | 1 |
| 09/09/2022 | City of Roswell | HR | Roswell | Miller |  | 1 |
| 09/09/2022 | Dept of Health | Veterans Home | Truth or Conse | Miller |  | 1 |
| 09/09/2022 | NM Courts | Magistrate Court | Las Cruces | Miller |  | 1 |
| 09/09/2022 | Dept of Finance | Admin | Santa Fe | Miller |  | 1 |
| 09/09/2022 | Eddy County | Admin | Carlsbad | Miller |  | 1 |
| 09/09/2022 | City of Bloomfield | Admin / HR | Bloomfield | Rappmund |  | 2 |
| 09/09/2022 | City of Farmington | Admin / HR | Farmington | Rappmund |  | 2 |
| 09/09/2022 | Village of Cuba | Admin / HR | Cuba | Rappmund |  | 2 |
| 09/09/2022 | NM Courts | Magistrate Court | Las Cruces | Miller | 3 | 3 |
| 09/09/2022 | City of Albuquerque |  | Albuquerque | Lium | 4 | 3 |
| 09/09/2022 | Children Youth \& Families | Juvenile Justice | Las Cruces | Miller | 7 | 7 |
| 09/09/2022 | Children Youth \& Families | Protective Services | Las Cruces | Miller | 8 | 8 |
| 09/09/2022 | Santa Fe County | Admin / HR | Countywide | Rappmund | 6 |  |
| 09/09/2022 | State of NM | TRD | Statewide | Rappmund | 11 |  |
| 09/09/2022 | San Juan County | Admin / HR | Aztec | Rappmund | 25 |  |
| 09/16/2022 | State of NM | PERA | Statewide | Rappmund | 2 | 1 |
| 09/16/2022 |  |  | Albuquerque | Lium | 3 | 1 |
| 09/16/2022 | City of Albuquerque |  | Albuquerque | Lium | 3 | 1 |
| 09/16/2022 | City of Albuquerque | Parks and Recreation | Albuquerque | Lium | 3 | 1 |
| 09/16/2022 | City of Albuquerque | Albuquerque Fire Rescue | Albuquerque | Lium | 3 | 1 |
| 09/16/2022 | State of NM | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 09/16/2022 | City of Farmington | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 09/16/2022 | City of Bloomfield | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 09/16/2022 | City of Santa Fe | Admin / HR | Citywide | Rappmund |  | 1 |
| 09/16/2022 | Dept of Retiree Healthcare | Admin | Santa Fe | Miller |  | 1 |

## Outreach Meeting Activity cont.

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09/16/2022 | Lincoln County | Admin | Carrizozo | Miller |  | 1 |
| 09/16/2022 | Eddy County | HR | Carlsbad | Miller |  | 1 |
| 09/16/2022 | Office of the State Engineer | Admin | Las Cruces | Miller |  | 1 |
| 09/16/2022 | Bernalillo County | New Employee Orientation | Albuquerque | Lium | 25 | 2 |
| 09/16/2022 | State of NM | DOH | Statewide | Rappmund | 17 |  |
| 09/23/2022 | City of Albuquerque |  | Albuquerque | Lium | 6 | 1 |
| 09/23/2022 | PERA | Admin / HR | Statewide | Rappmund |  | 1 |
| 09/23/2022 | NNMC | Admin / HR | Espanola | Rappmund |  | 1 |
| 09/23/2022 | Village of Questa | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 09/23/2022 | Lea County | HR | Lovington | Miller |  | 1 |
| 09/23/2022 | Dept of Health | Admin | Las Cruces | Miller |  | 1 |
| 09/23/2022 | Cultural Affairs | Farm \& Ranch Muse | Las Cruces | Miller |  | 1 |
| 09/23/2022 | NM Courts | Magistrate Court | Las Cruces | Miller |  | 1 |
| 09/23/2022 | Eddy County | Sheriff | Carlsbad | Miller |  | 1 |
| 09/23/2022 | Town of Red River | Admin / HR | Santa Fe | Rappmund |  | 3 |
| 09/23/2022 | Children Youth \& Families | Protective Services | Deming | Miller | 5 | 5 |
| 09/23/2022 | ERB/529/PERA | State Fair Event | Albuquerque | Lium | 100 | 5 |
| 09/23/2022 | Dept of Health | Veterans Home | Truth or Conse | Miller | 11 | 11 |
| 09/23/2022 | City of Gallup | Benefits Fair | Gallup | Lium | 35 | 11 |
| 09/23/2022 | Santa Fe County | Admin / HR | Countywide | Rappmund | 5 |  |
| 09/23/2022 | Estancia Valley Solid Waste Authority | Landfill | Moriarty | Lium | 6 |  |
| 09/23/2022 | PERA | Retirement Seminar | Albuquerque | Lium | 6 |  |
| 09/23/2022 | Bernalillo County | Information and Technology | Albuquerque | Lium | 6 |  |
| 09/23/2022 | Albuquerque Fire Rescue | Records | Albuquerque | Lium | 6 |  |
| 09/23/2022 | PERA | Retirement Seminar | Albuquerque | Lium | 6 |  |
| 09/23/2022 | PERA | Retirement Seminar | Albuquerque | Lium | 6 |  |
| 09/23/2022 | City of Santa Fe | Admin / HR | Citywide | Rappmund | 6 |  |
| 09/23/2022 | City of Santa Fe | Police | Citywide | Rappmund | 20 |  |
| 09/23/2022 | NMPSFA | Facilities | Statewide | Rappmund | 47 |  |
| 09/30/2022 | Town of Taos | Admin / HR | Santa Fe | Rappmund |  | 1 |
| 09/30/2022 | State of NM | TRD | Santa Fe | Rappmund |  | 1 |
| 09/30/2022 | State of NM | ECECD | Albuquerque | Rappmund |  | 1 |
| 09/30/2022 | State of NM | DOH | Santa Fe | Rappmund |  | 1 |

## Outreach Meeting Activity cont.

| Week Ending | Entity/Agency | Department | Location | Rep | Group Attendees | One/One |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 09/30/2022 | State of NM | Courts | Santa Fe | Rappmund |  | 1 |
| 09/30/2022 | State of NM | DOT | Santa Fe | Rappmund |  | 1 |
| 09/30/2022 | City of Las Cruces | Admin | Las Cruces | Miller |  | 1 |
| 09/30/2022 | Village of Questa |  | Questa | Lium | 1 | 2 |
| 09/30/2022 | City of Albuquerque |  | Albuquerque | Lium | 3 | 2 |
| 09/30/2022 | Albuquerque Bernalillo County Water Utility Authority |  | Albuquerque | Lium | 3 | 2 |
| 09/30/2022 | Bernalillo County |  | Albuquerque | Lium | 3 | 2 |
| 09/30/2022 | Department of Transportation |  | Albuquerque | Lium | 4 | 2 |
| 09/30/2022 | Bernalillo County | New Employee Orientation | Albuquerque | Lium | 16 | 2 |
| 09/30/2022 | NMPSFA | Facilities | Santa Fe | Rappmund | 65 |  |
| 09/30/2022 | PERA | Admin / HR | Statewide | Rappmund | 298 |  |
| 09/30/2022 | PERA | Retirement Seminar | Albuquerque | Lium | 310 |  |
| 09/30/2022 | Bernalillo County |  | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | City of Albuquerque | Albuquerque Fire Rescue | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | Town of Edgewood |  | Edgewood | Lium | 2 | 1 |
| 09/30/2022 | City of Albuquerque | AFR - Records | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | City of Albuquerque |  | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | Village of Milan |  | Milan | Lium | 2 | 1 |
| 09/30/2022 | McKinley County |  | Gallup | Lium | 2 | 1 |
| 09/30/2022 | Albuquerque Fire Rescue | Training Facility | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | Bernalillo County |  | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | Central Regional Educational Co-op |  | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | Village of Peralta |  | Peralta | Lium | 2 | 1 |
| 09/30/2022 | Valencia County |  | Los Lunas | Lium | 2 | 1 |
| 09/30/2022 | PERA |  | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | PERA |  | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | City of Albuquerque |  | Albuquerque | Lium | 2 | 1 |
| 09/30/2022 | Department of Public Safety | State Police | Albuquerque | Lium | 2 | 1 |

## Participant Senvices



## Partic ipant Contact Summary

July 1, 2022-September30, 2022


## Call Center Activity Juw_z202-Spolembers, 2022



|  | Call <br> Volume | Average Speed <br> of Answer <br> (Seconds) | Average Call <br> Length <br> (Minutes) | Number of <br> Abandoned <br> Calls | Percentage of <br> Abandoned <br> Calls |
| :---: | :---: | :---: | :---: | :---: | :---: |
| July 2022 | 956 | 4 | $6: 92$ | 3 | $0.00 \%$ |
| August 2022 | 1,472 | 14 | $6: 95$ | 10 | $0.01 \%$ |
| September 2022 | 1,090 | 4 | $6: 62$ | 2 | $0.00 \%$ |

## Partic ipant Web Activity juw,2020:Sppenemero,2022



## Pa perless Transa ctions by Cha nnel

 July 1, 2022 - September 30, 2022

## Paperless Transactions Volume

J uly 1, 2022 - September 30, 2022

| Paperless Transaction Description | Transaction Volume |
| :--- | ---: |
| Address Change | 137 |
| Banking Information | 294 |
| Beneficiary Election | 236 |
| Bonus Contribution | 0 |
| Catch-up Contribution | 0 |
| Contribution Rate Change | 1,115 |
| Contribution Rate Escalator | 8 |
| Dividend Election | 0 |
| Document/Package Request | 54 |
| Fund to Fund Transfer | 201 |
| In-service Withdrawal | 182 |
| Investment Election Change | 210 |
| Investment Reallocation | 175 |
| Rebalance Election | 10 |
| Loan Repayment ACH Election | 180 |
| New Loans Issued | 171 |
| Online Loan Payoff via ACH | 84 |
| Termination Distribution | 242 |

Enrollments for the Period: 188

## Transaction Processed Summary

July 1, 2022 - September 30, 2022

Transactions
Contributions
Rebalance Transfers 44

| Loan Repayment | 5,404 |
| :--- | ---: |

Loans Re-amortized 1
Dividend Pass-Throughs $\quad 0$
Dividend Reinvestments 12,115
Fee Deductions ..... 25,876
Installment Distributions via Check ..... 117
Installment Distributions via ACH ..... 778
Forced Deminimus Distributions ..... 0
Required Minimum Distributions ..... 68
Forced Default Rollover Distributions ..... 0Total:134,485

## 



| New Loans Issued 3Q 2022 | $\$ 1,451,675.80$ |
| :--- | :--- |
| Total Outstanding Loans as of September 30, 2022 | 1,891 |
| Total Outstanding Loan Balance as of September 30, 2022 | $\$ 11,017,807.42$ |
| Total Outstanding Deemed Loan Balance as of September 30, 2022 | $\$ 3,720,338.55$ |

## Voya Retirement Advisors, ШС Summary

|  | July 2022 | August 2022 | September 2022 |
| :---: | :---: | :---: | :---: |
| Total participants eligible for advice | 22,627 | 22,668 | 22,695 |
| Advisor Service Activity |  |  |  |
| \# Participants with a balance that have used the VRA Services | 2,730 | 2,870 | 2,940 |
| \% Participants with a balance that have used the VRA Services | 12.07\% | 12.66\% | 12.95\% |
| VRA Advisor Calls | 595 | 616 | 642 |
| Online Advice Adopters | 818 | 845 | 860 |
| Professional Management Members | 1,317 | 1,409 | 1,438 |
|  |  |  |  |
| Monthly VRA Investment Advisor Activity |  |  |  |
| Calls | 42 | 114 | 61 |
| Received a Retirement Plan | 22 | 57 | 54 |
| Processed a Transaction | 6 | 6 | 11 |
|  |  |  |  |
| Monthly Online Activity |  |  |  |
| New Adopters | 33 | 34 | 25 |
| Received Forecast | 26 | 26 | 23 |
| Received Advice Online | 26 | 26 | 23 |
|  |  |  |  |
| Professional Management Activity |  |  |  |
| Net Activity | 22 | 92 | 29 |
| Total Members | 1,317 | 1,409 | 1,438 |
| Total Members Assets | \$60,696,982 | \$66,270,502 | \$63,673,787 |
| Average Member Balance | \$46,087 | \$47,034 | \$44,279 |

## Asset Analysis

## Asset Class Summary Asof feptember 30,2022



## Asset Class Summary Asoffeplember 30,2022

| Asset Class | Balance | Total Assets |
| :--- | ---: | ---: |
| Asset Allocation | $\$ 186,923,123.16$ | $29.93 \%$ |
| Balanced | $\$ 16,143,427.49$ | $2.35 \%$ |
| Bonds | $\$ 45,819,267.10$ | $6.66 \%$ |
| Global/International | $\$ 49,593,645.45$ | $7.21 \%$ |
| Large Cap Growth | $\$ 158,234,892.84$ | $23.01 \%$ |
| Large Cap Value | $\$ 29,983,335.38$ | $4.36 \%$ |
| Other | $\$ 12,432,306.53$ | $1.81 \%$ |
| Self Directed Brokerage | $\$ 7,359,041.97$ | $1.07 \%$ |
| Small/Mid/Specialty | $\$ 46,976,191.58$ | $6.83 \%$ |
| Stability of Principal | $\$ 134,340,372.43$ | $19.53 \%$ |

## Asset Class Balances by Age Group

Asof September 30, 2022


## TransferActivity by Investment

July 1, 2022-September 30, 2022


## TransferActivity by Investment

## July 1, 2022-September30, 2022

| Investment Name | Transfers In | Transfers Out | Net |
| :--- | ---: | ---: | ---: |
| Aberdeen Emerging Markets Equity Fun | $\$ 16,270.99$ | $(\$ 101,413.66)$ | $-\$ 85,142.67$ |
| Dodge \& Cox Stock Fund | $\$ 259,414.84$ | $(\$ 1,321,934.53)$ | $-\$ 1,062,519.69$ |
| EuroPacific Growth Fund | $\$ 21,880.64$ | $(\$ 143,319.89)$ | $-\$ 121,439.25$ |
| Fidelity Contrafund | $\$ 1,754,482.87$ | $(\$ 2,021,373.17)$ | $-\$ 266,890.30$ |
| Fidelity Diversified International | $\$ 12,603.21$ | $(\$ 259,731.47)$ | $-\$ 247,128.26$ |
| Fidelity Low-Priced Stock Fund | $\$ 33,978.51$ | $(\$ 146,261.81)$ | $-\$ 112,283.30$ |
| Fidelity Small Cap Index Fund | $\$ 1,851,895.87$ | $(\$ 1,290,769.63)$ | $\$ 561,126.24$ |
| Invesco Global Real Estate Fund | $\$ 2,241.29$ | $(\$ 75,647.84)$ | $-\$ 73,406.55$ |
| New Mexico Conservative Portfolio | $\$ 568,888.78$ | $(\$ 1,068,739.02)$ | $-\$ 499,850.24$ |
| New Mexico LifeCycle 2025 Portfolio | $\$ 47,359.35$ | $(\$ 1,027,769.12)$ | $-\$ 980,409.77$ |
| New Mexico LifeCycle 2030 Portfolio | $\$ 101,567.19$ | $(\$ 171,081.43)$ | $-\$ 69,514.24$ |
| New Mexico LifeCycle 2035 Portfolio | $\$ 204,451.78$ | $(\$ 487,484.46)$ | $-\$ 283,032.68$ |
| New Mexico LifeCycle 2040 Portfolio | $\$ 26,696.54$ | $(\$ 314,226.53)$ | $-\$ 287,529.99$ |
| New Mexico LifeCycle 2045 Portfolio | $\$ 44,961.58$ | $(\$ 356,382.49)$ | $-\$ 311,420.91$ |
| New Mexico LifeCycle 2050 Portfolio | $\$ 557.96$ | $(\$ 41,980.18)$ | $-\$ 41,422.22$ |
| New Mexico LifeCycle 2055 Portfolio | $\$ 45,959.36$ | $(\$ 341,496.56)$ | $-\$ 295,537.20$ |
| New Mexico LifeCycle 2060 Portfolio | $\$ 1,022.15$ | $(\$ 156,872.15)$ | $-\$ 155,850.00$ |
| New Mexico Stable Value Fund | $\$ 6,298,251.78$ | $(\$ 4,796,159.79)$ | $\$ 1,502,091.99$ |
| Oakmark Equity and Income Fund | $\$ 60,025.83$ | $(\$ 279,149.28)$ | $-\$ 219,123.45$ |
| Principal Diversified Real Asset Fun | $\$ 28,704.93$ | $(\$ 462,489.59)$ | $-\$ 433,784.66$ |
| Principal MidCap Fund Institutional | $\$ 1,005,934.67$ | $(\$ 1,307,512.76)$ | $-\$ 301,578.09$ |
| Schwab Personal Choice Retirement Ac | $\$ 147,997.85$ | $(\$ 229,774.91)$ | $-\$ 81,777.06$ |
| T. Rowe Price MidCap Equity Growth F | $\$ 289,226.64$ | $(\$ 482,309.55)$ | $-\$ 193,082.91$ |
| Vanguard Inflation Protected Sec Fd | $\$ 788,233.29$ | $(\$ 339,672.51)$ | $\$ 448,560.78$ |
| Vanguard Instl 500 Index Fund | $\$ 2,371,371.59$ | $(\$ 1,819,280.27)$ | $\$ 552,091.32$ |
| Vanguard Total Bond Market Index Fun | $\$ 2,207,114.79$ | $(\$ 734,965.80)$ | $\$ 1,472,148.99$ |
| Vanguard Total Intl Stock Index Fd | $\$ 1,914,513.55$ | $(\$ 342,100.26)$ | $\$ 1,572,413.29$ |
| Welngtn CIF II Opp Em Mk Dbt 1 | $\$ 27,258.47$ | $(\$ 12,967.64)$ | $\$ 14,290.83$ |
|  | $\$ 20,132,866.30$ | $(\$ 20,132,866.30)$ | $\$ 0.00$ |

## Withdrawals and Distributions by Investment

## July 1, 2022-September30, 2022

| Fund Long Name | Payments - Terms | Payments - Withdrawals |
| :---: | :---: | :---: |
| Fidelity Small Cap Index Fund | -\$173,081.56 | -\$36,023.29 |
| Transamerica Life |  |  |
| Vanguard Instl 500 Index Fund | -\$1,076,824.03 | -\$255,893.95 |
| Vanguard Inflation Protected | -\$188,031.92 | -\$66,459.99 |
| EuroPacific Growth Fund | -\$73,765.42 | -\$14,018.89 |
| Invesco Global Real Estate Fun | -\$36,175.75 | -\$1,809.27 |
| Principal MidCap Fund Institut | -\$237,010.29 | -\$15,458.92 |
| Dodge \& Cox Stock Fund | -\$340,416.40 | -\$37,124.60 |
| Principal Diversified Real Ass | -\$12,242.88 | -\$438.76 |
| T. Rowe Price MidCap Equity Gr | -\$396,673.50 | -\$18,364.32 |
| Oakmark Equity and Income Fund | -\$235,749.84 | -\$9,448.64 |
| Vanguard Total Bond Market Ind | -\$406,235.66 | -\$165,441.29 |
| Aberdeen Emerging Markets Equi | -\$15,372.16 | -\$2,542.52 |
| Vanguard Total Intl Stock Inde | -\$257,655.36 | -\$126,827.97 |
| New Mexico Conservative Portfo | -\$697,050.14 | -\$39,586.91 |
| New Mexico LifeCycle 2025 Port | -\$412,979.65 | -\$135,806.32 |
| New Mexico LifeCycle 2030 Port | -\$42,146.87 | -\$46,716.82 |
| New Mexico LifeCycle 2035 Port | -\$307,693.89 | -\$92,359.19 |
| New Mexico LifeCycle 2040 Port | -\$206,366.06 | -\$49,539.74 |
| New Mexico LifeCycle 2045 Port | -\$79,866.99 | -\$62,174.55 |
| New Mexico LifeCycle 2050 Port | -\$46,514.35 | -\$12,334.20 |
| New Mexico LifeCycle 2055 Port | -\$101,182.36 | -\$109,059.25 |
| New Mexico LifeCycle 2060 Port | -\$725.27 | -\$1,499.18 |
| New Mexico Stable Value Fund | -\$3,153,282.09 | -\$231,105.54 |
| Fidelity Low-Priced Stock Fund | -\$181,592.52 | -\$6,912.92 |
| Fidelity Contrafund | -\$590,539.00 | -\$71,327.36 |
| Fidelity Diversified Internati | -\$124,777.55 | -\$1,543.73 |
| Schwab Personal Choice Retirem |  |  |
| LOAN FUND |  |  |
| DEEMED LOAN FUND |  | -\$162,903.56 |
| Welngtn CIF II Opp Em Mk Dbt 1 | -\$12,501.12 | -\$2,083.15 |

## Withdrawal and Distribution Breakdown

October1, 2021 - June 30, 2022


## Quarterly Fee Reconciliation

| Fee Summary |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Quarterly Fee Reconciliation |  |  |  |  |  |
|  |  |  |  |  |  |
| REVENUES |  | 4Q 2021 | 1Q 2022 | 2Q 2022 | 3Q 2022 |
| PARTICIPANT REVENUES |  |  |  |  |  |
| Asset/Admin Fee Amount Collected ${ }^{*}$ |  |  |  |  |  |
| Asset / Admin Fee Amount Collected** |  | \$379,523.71 | \$375,782.96 | \$368,829.36 | \$364,724.81 |
|  |  |  |  |  |  |
| PRODUCT PROVIDER REVENUES |  |  |  |  |  |
|  | Total Product Provider Revenues | \$105,829.73 | \$37,829.75 | \$37,546.76 | \$35,957.77 |
|  |  |  |  |  |  |
| GRAND TOTAL REVENUES |  | \$485,353.44 | \$413,612.71 | \$406,376.12 | \$400,682.58 |
|  |  |  |  |  |  |
| PAYMENTS |  |  |  |  |  |
| Voya Recordkeeping Fee |  |  |  |  |  |
| Participants |  |  |  |  |  |
|  |  |  |  |  |  |
|  | Per Participant Fee | \$13.587500 | \$13.587500 | \$13.587500 | \$13.587500 |
|  | Number of Participants collected from | 22,604 | 22,549 | 22,998 | 23,093 |
|  | Total Recordkeeping Fee | \$307,131.85 | \$306,384.54 | \$312,485.33 | \$313,776.14 |
|  |  |  |  |  |  |
| MEKETA CONSULTING FEE |  | \$22,500.00 | \$25,000.00 | \$25,000.00 | \$25,000.00 |
|  |  |  |  |  |  |
| PERA PAYMENT FOR EXPENSES |  | \$25,000.00 | \$32,000.00 | \$25,000.00 | \$25,000.00 |
|  |  |  |  |  |  |
| GRAND TOTAL PAYMENT |  | \$354,631.85 | \$363,384.54 | \$369,485.33 | \$363,776.14 |
| -Participant fee is $\mathbf{\$ 1 0}$ per quarter plus $\mathbf{0 . 1 3 5 \%}$ of assets, not to exceed $\mathbf{\$ 2 6}$ per quarter. |  |  |  |  |  |
| --Participant fee is waived for the first two quarters or until the account balance reaches $\mathbf{\$ 1 0 0 0}$. whichever comes first. |  |  |  |  |  |

## Important disclosure

## Not FDIC/NCUA/NCUSIF Insured • Not a Deposit of a Bank/Credit Union• May Lose Value • Not Bank/Credit Union Guaranteed • Not Insured by Any Federal Government Agency

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